

# 2008 ANNUAL RESULTS HIGHLIGHTS

## KEEP MOVING KEEP GROWING

ANTA SPORTS PRODUCTS LIMITED

(Incorporated in the Cayman Islands with limited liability)

Stock code: 2020

Profit attributable to shareholders  
increased to RMB894.8 million by

# 66.4%

Turnover broke through  
**RMB 4.63 billion** representing an increase of  
approximately 55%

Gross profit margin  
increased by **6.5% points** to **40.0%**

### In terms of financial performance

- **Turnover** broke through **RMB4.63 billion**, representing an increase of approximately 55%
- **Gross profit margin** increased by **6.5% points** to 40.0%
- **Operating profit** increased by **94.2%** to RMB930.7 million
- **Net profit margin** increased by **1.3% points** to 19.3%
- **Profit attributable to shareholders** increased by **66.4%** to RMB894.8 million
- **Basic earnings per share** has an increase of **42.3%** to RMB35.94 cents
- **Final dividend of HK10 cents** and **special dividend of HK8 cents** per share are proposed, together with an interim dividend of HK10 cents per share, making a payout ratio of 68.6% of the 2008 profit

### In terms of operational performance

- **Number of ANTA stores** reached **5,667**, a net increase of 951 ANTA stores
- **Total sales floor area** of ANTA stores increased by **31.7%**, to 571,204 sq.m.
- **Average sales floor area** per ANTA store increased from 92.0 sq.m. to **100.8 sq.m.**
- **Average cost of footwear sold** decreased by **5.8%**
- **ASP growth (wholesale price)**: increased by **6.8%** to RMB94.0 for **footwear**; increased by **6.3%** to RMB57.0 for **apparel**
- **Volume growth**: increased by **46.8%** to 26.8 million pairs for **footwear**; increased by **43.7%** to 33.9 million pieces for **apparel**

